



## NORTHAM/LATAM COMBINED REGION MEETING, MIAMI, OCTOBER 28-29, 2022



We have pleasure to invite you to a combined North American and LATAM Groups Meeting to be held in **Miami** from **October 28-29, 2022** at the **Grand Beach Hotel, Miami Beach, USA**. **The main meeting starts at 9.00am on October 29** with a dinner option and gathering the evening before; a business agenda (below); and a group dinner on Saturday night and social time on Saturday end of afternoon.

The theme of the meeting is ***Alliances in the Americas***

### **Friday 28th October**

13:00 – 16:00 World Link for Law Board Meeting (Board Members)

*Afternoon: Members already arrived are invited to connect with each other and meet informally (using the list of participants' contacts)*

18:30 – 19:30 : **Pre-dinner drinks** (for everyone) at the Grand Beach Hotel

19:30 – 22:30 : Group sea side **Dinner** (for everyone) at the Grand Beach Hotel

### **Saturday 29<sup>th</sup> October**

**Morning session: Moderator:** Dean Christopherson, Dawe & Christopherson, San Francisco

8.30 – 9.00 **Continental breakfast/coffee** by hotel Meeting Room

9:00 – 9:45 Elevator pitch introduction of participants

9:45 – 10:00 Break (to discuss new info from participants)

10:00 – 11:15 **Legal challenges of doing business in the Americas**

*Speakers will share stories which will give ground to a group discussion and meaningful insights*

**Litigation**

Neil Montgomery, Montgomery, Sao Paulo and Gary Davidson, Diaz Reus, Miami:  
Litigation evidence issues in the Americas

**M&A**

Sabrina Leung, CMKZ, Montréal: Selling a FinTech to a Big Tech

**Real Estate**

Abraham Stern, Lawgical, San José: Buying a property in Latin America without the hurdles and over price

11:15 – 11:45: **Coffee break**

11:45 – 12:30: Guest speaker: André Duek, serial entrepreneur: *Challenges and opportunities of doing business in different parts of the Americas*

12:30 – 14:00: **Lunch** at the Grand Beach Hotel

**Afternoon session: Moderator:** Anthony Barsamian, Hutchings, Barsamian & Mandelcorn, Wellesley, Boston

14:00 – 15:30: **How can we better cooperate?**

*Speakers will share ideas which will give ground to a group discussion and action plan*

Barbaros Karaahmet, Herrick, Feinstein, New York: **I need to know you and your firm**

Aureliano Gonzalez, Bryan, Gonzalez, Vargas & Gonzales Baz, Mexico: **Taking an international approach**

15:30 – 15:45 Feedback on the day session

16:30 – 18:00 Bonding activities by the beach/pool (TBD)

18:30 – 19:30 **Cocktails** at Voodoo Lounge, Ocean Drive (*transport from hotel arranged from 18.00*)

19:30 – 21.30 **Dinner** at a Fish Called Avalon, Ocean Drive, South Beach